



## **WatchGuard Unveils Enhanced Managed Security Services Program**

### *Security as a Service Now Available through WatchGuard Partners*

16 December 2009 – WatchGuard® Technologies, a global leader of business security solutions, today launched the WatchGuard Managed Security Services Program (MSSP) to partners worldwide. This program allows businesses to reduce IT operation costs while increasing network, application and data protection.

“To survive in this economic climate, businesses are embracing low cost, highly dynamic service offerings, which includes security as a service,” said Mark Romano, Director of Global Channel Marketing at WatchGuard Technologies. “For channel partners, the WatchGuard Managed Security Services Program offers an unparalleled package of high performance, yet easy to manage security services in a way that is extremely profitable and cost effective for both channel partners and their customers.”

At the centre of the WatchGuard Managed Security Services Program are new remote management security features integrated into WatchGuard’s Fireware XTM-based multifunction security appliances. This allows WatchGuard partners to proactively manage, monitor and mitigate security risks for thousands of customers regardless of their location. XTM – or eXtensible Threat Management - represents the next generation of Unified Threat Management (UTM) technology, pioneered by WatchGuard.

Additionally, WatchGuard security services can be changed dynamically to meet any business need or environment. For example, WatchGuard MSSP channel partners can provide any combination of advanced firewall, intrusion prevention, secure virtual private networking for remote workers, web blocking and URL filtering services, spam protection, anti-virus, and more. This provides a solid foundation for partners to build upon and deliver additional services, such as event monitoring, penetration testing, compliance management for PCI DSS, HIPAA, Sarbanes Oxley or other security services.

WatchGuard makes becoming an MSSP easy and affordable and provides a wide range of marketing tools focused on developing an MSSP business. Romano concludes, "As businesses turn to cloud computing and service-based models to reduce operation costs, it only makes sense for WatchGuard partners around the world to be ready and able to provide the next 'big thing' in security – high performance managed security services. As 2010 approaches, WatchGuard partners will be well positioned to take advantage of today's changing IT and business environment."

More information about the WatchGuard Managed Security Service Program is available at [www.WatchGuard.com](http://www.WatchGuard.com).

**About WatchGuard Technologies, Inc.**

Since 1996, WatchGuard® Technologies, Inc. has been the advanced technology leader of business security solutions, providing mission-critical protection to hundreds of thousands of businesses worldwide. The WatchGuard family of wired and wireless unified threat management appliances, messaging, content security and SSL VPN remote access solutions provide extensible network, application and data protection, as well as unparalleled network visibility, management and control. WatchGuard products are backed by WatchGuard LiveSecurity® Service, an innovative support, maintenance, and education program. WatchGuard is headquartered in Seattle and has offices serving North America, Europe, Asia Pacific, and Latin America. To learn more, visit <http://www.watchguard.com/>.

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