



WatchGuard Acquires BorderWare Technologies

Acquisition Signals Significant Extension of WatchGuard Security to Encompass New Markets, Business Environments and Channel Partners

4 August 2009: WatchGuard® Technologies, a global leader in extensible network security and connectivity solutions, today announced that it is acquiring privately-held BorderWare Technologies of Toronto, Canada. BorderWare Technologies is a leading e-mail and Web security content and threat management platform provider for mid-sized enterprises, government and service providers.

“This acquisition is extremely complementary and will allow WatchGuard to accelerate and further deliver on its vision of extending security solutions to protect corporate data, networks and applications,” said Joe Wang, CEO, WatchGuard Technologies. “By acquiring BorderWare’s best in class messaging, content security and innovative ‘in-the-cloud’ security offerings, customers will now have a single source for comprehensive and complete security.”

“WatchGuard has a history of technology and market leadership in the multifunction security appliance space, and BorderWare offers innovative e-mail, messaging, content and web security solutions. The threat landscape is changing dramatically and customers are demanding easy to use security solutions with advanced firewall, VPN, web, and messaging security,” said Jeff Wilson, Principal Analyst, Network Security at Infonetics Research. “The combined company will be well positioned to meet rigorous customer requirements.”

No immediate changes will be made to BorderWare product offerings, customer support and channel programs. Future new products from WatchGuard or BorderWare will be announced upon their availability.

Both WatchGuard Technologies and BorderWare Technologies are privately held. Terms of the acquisition are not being disclosed. BorderWare was founded in 1994 and has 90 employees.

More information is at: <http://www.watchguard.com/>.

About BorderWare Technologies

BorderWare Technologies provides the leading global platform for email and Web secure content, data loss prevention and threat protection for enterprises, government and service providers. Its flagship product, the BorderWare Security Platform, empowers customers to protect against inbound threats and prevent outbound content leakage across email and Web applications - all in a single, easy-to-use and high-performance appliance. Included in both the BorderWare SteelGate network security appliance and the flagship Security Platform, the BorderWare ReputationAuthority is an in-the-cloud solution that rejects an industry-best up to 98.3% of unwanted email and Web traffic from entering the network, resulting in real savings. More about BorderWare products is available online at <http://www.borderware.com>.

About WatchGuard Technologies, Inc.

Since 1996, WatchGuard® Technologies, Inc. has been the advanced technology leader of network security solutions, providing mission-critical security to hundreds of thousands of businesses worldwide. The WatchGuard family of wired and wireless unified threat management appliances and WatchGuard SSL VPN remote access solutions provide extensible network security, unparalleled network visibility, management and control. WatchGuard products are backed by WatchGuard LiveSecurity® Service, an innovative support, maintenance, and education program. WatchGuard is headquartered in Seattle and has offices serving North America, Europe, Asia Pacific, and Latin America. To learn more, visit <http://www.watchguard.com/>.

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